



ENABLING ENVIRONMENT FOR CUSTOM HIRING OF AGRICULTURAL MACHINERY IN INDONESIA

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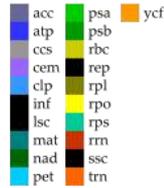
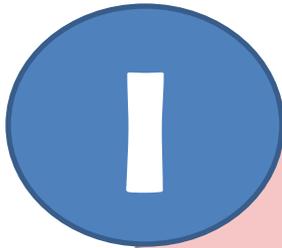
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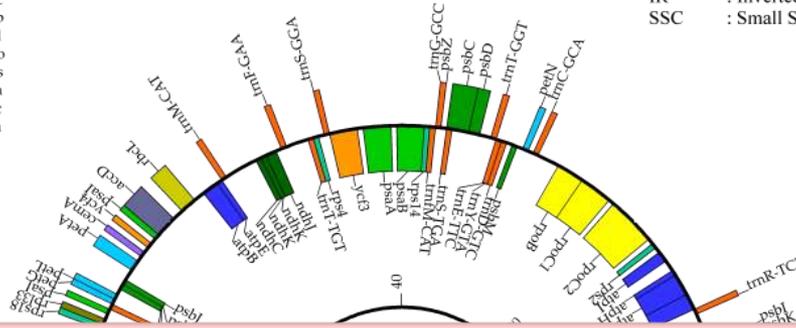
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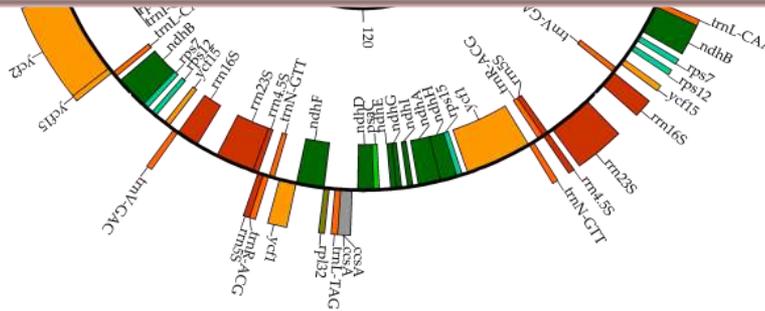




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INTRODUCTION



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Custom Hiring for Rental Services of Agricultural Machineries - CHR SAM

- ➡ **Rural economic institution engaged in services to optimize agricultural machinery utilization, both for the farmer's group and the others to get profit**
- ➡ **Guideline for development of CHR SAM → MOA Decree 25/Permentan/PL.130/5/2008**



Why needs CHRSAM Development

- **The importance of agricultural machineries application in agricultural production → food security and bio-energy**
- **Complement to agricultural labor → due to social-cultural dynamic**
- **Small size of farmland ownership (0.4-0.9 ha/farmer household)**
- **Lack of education, skills and capital of farmers**
- **In-efficient utilization of agricultural machineries if owned by farmers**
- **Support agricultural modernization**

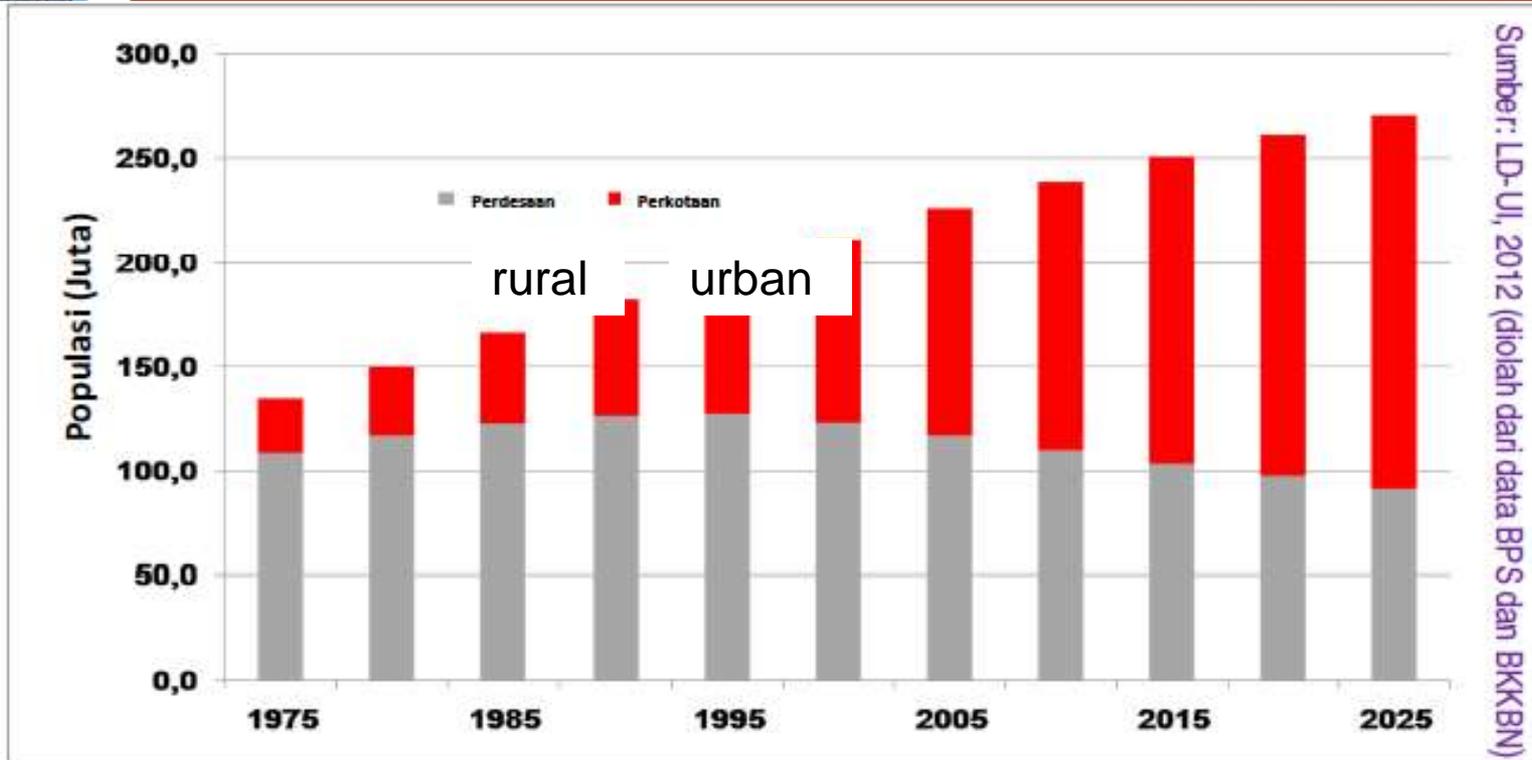


The Role and Support of Agricultural machineries on Agricultural Development

- **Improving productivity and production → through pre-harvest machineries application**
- **Increasing good diversification, improvement of quality and added value → through post harvest and processing machineries application**
- **Improving efficiency and farm income → through pre & post harvest machineries application**
- **Developing rural agribusiness and employment opportunities**
- **Reducing agricultural production cost**



Agricultural Labor Trend



- Less labor shortage in rural area from 1985, mechanization in Indonesia has been developed.
- Preference of young people to work in agricultural sector

Impact of Farm Machinery on Food Crop Production

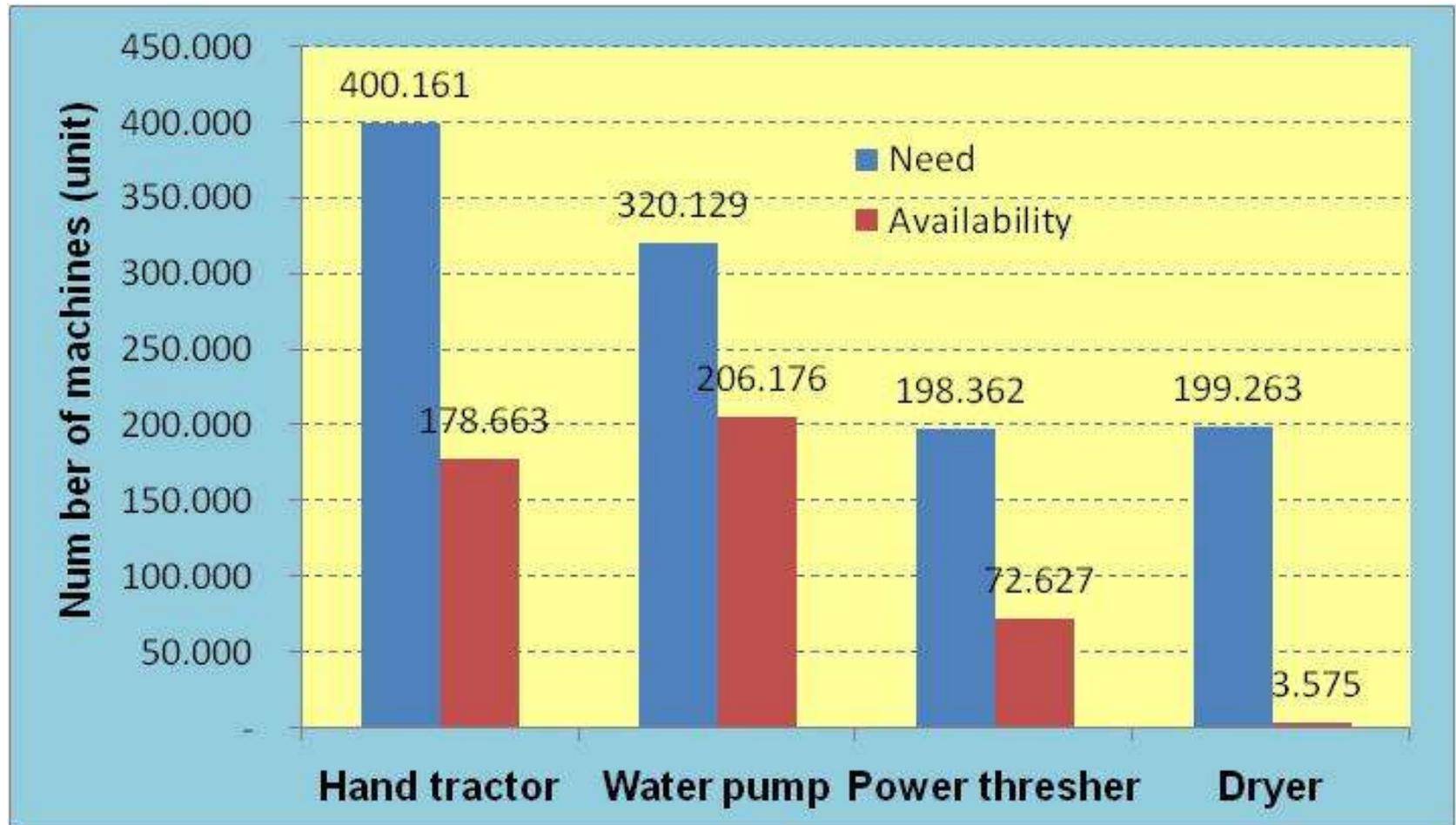
	2008	2009	2010	2011	2012
PADDY :					
- Total land (mil. ha)	12.299	12.669	12.870	13.567	13.441
- Productivity (ton/ha)	4.89	4.94	5.06	5.02	5.10
- Production (mil. ton dried)	60.326	64.399	65.150	68.062	68.594
MAIZE :					
- Total land (mil. ha)	4.002	4.096	4.184	3.896	3.997
- Production (mil. ton dried)	16.317	17.041	18.016	17.392	18.945
SOYBEAN :					
- Total land (mil. ha)	0.590	0.701	0.678	0.592	0.566
- Production (mil. ton dried)	0.776	0.934	0.927	0.819	0.779

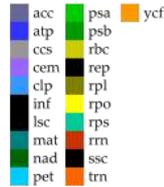
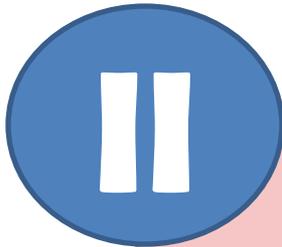
Year	Custom Hiring of Agric. Mach. (CHRSAM) class			Total
	Beginner	Improved	Professional	
2006	7,390	141	39	7,570
2007	7,543	409	65	8,017
2008	8,571	851	100	9,522
2009	8,145	1,783	318	11,103
2010	8,887	2,250	219	11,356
2011	8,801	2,693	453	11,947
2012	9,485	2,136	423	12,044



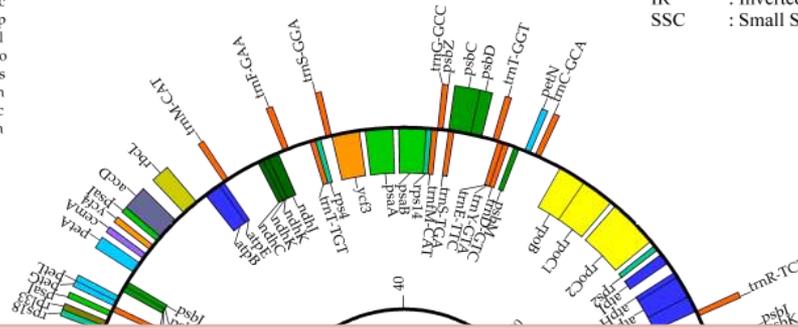
NEED AND AVAILABILITY of AGRICULTURAL MACHINERY

(Source: Ditjen Prasarana dan Sarana Pertanian, 2011)

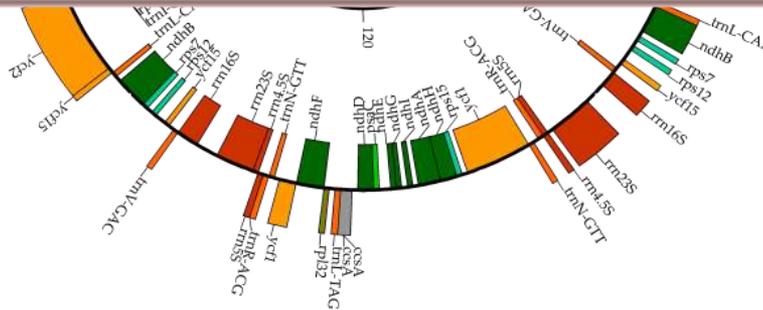




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CURRENT CONDITIONS



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CHRSAM Development

- ✿ **Providing facilitation of agricultural machinery procurement,**
- ✿ **Developing demo areas, especially for new agricultural machineries**
- ✿ **Improving research and development capacity,**
- ✿ **Training and supervision**
- ✿ **Reforming existing regulations.**



Population of Tractor, Power Thresher and Irrigation Pump in in CHR SAM, 2010

Machineries	Kendal	Batola	Pinrang	Kampar	OKI
Beginner					-
- Hand tractor	1A	3A	2A	2A	-
- Irrigation Pump	-	-	-	-	-
- Thresher	-	1A	-	-	-
Improved					
- Hand tractor	2A	3A	5A	3A	4A + 1B
- Irrigation Pump	2A	1A	1A	1A	3A
- Thresher	-	4A	-	2A	2A
Professional					
- Hand tractor	1A	-	-	7A	12A + 2B
- Irrigation Pump	-	-	-	2A	1A + 1B
- Thresher	-	-	-	1A + 3B	7A

A : Government

B : Private



Population of Tractor, Power Thresher and Irrigation Pump in each Class of CHRSAM

Machineries	Kendal	Batola	Pinrang	Kampar	OKI
Beginner					-
- Hand tractor	1A	3A	2A	2A	-
- Irrigation Pump	-	-	-	-	-
- Thresher	-	1A	-	-	-
Improved					
- Hand tractor	2A	3A	5A	3A	4A + 1B
- Irrigation Pump	2A	1A	1A	1A	3A
- Thresher	-	4A	-	2A	2A
Professional					
- Hand tractor	1A	-	-	7A	12A + 2B
- Irrigation Pump	-	-	-	2A	1A + 1B
- Thresher	-	-	-	1A + 3B	7A

A : Facilitation from Government

B : Private



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A : Facilitation from Government

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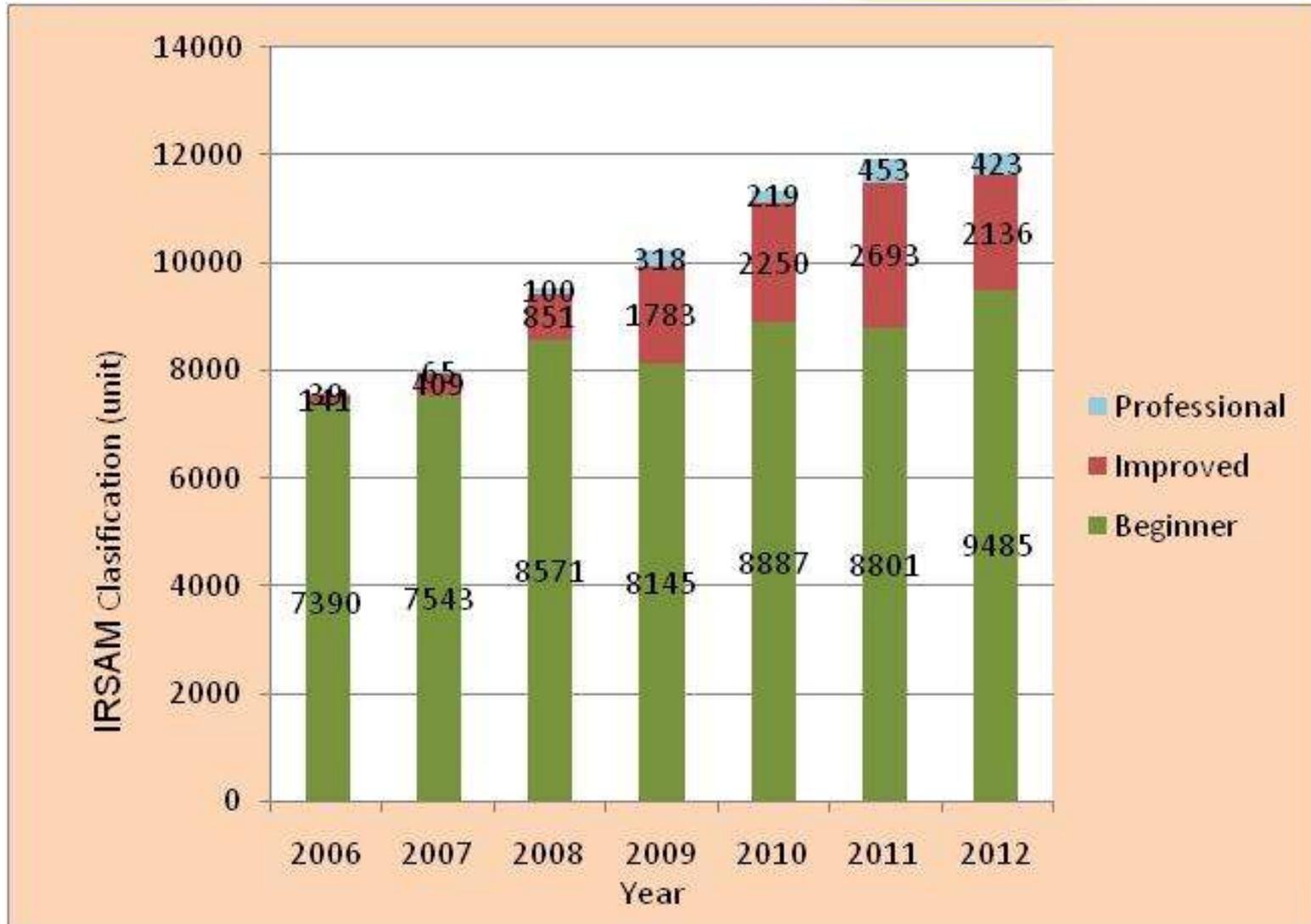


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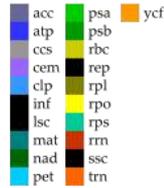
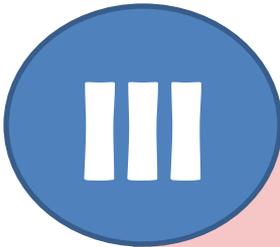
CHRSAM development progress



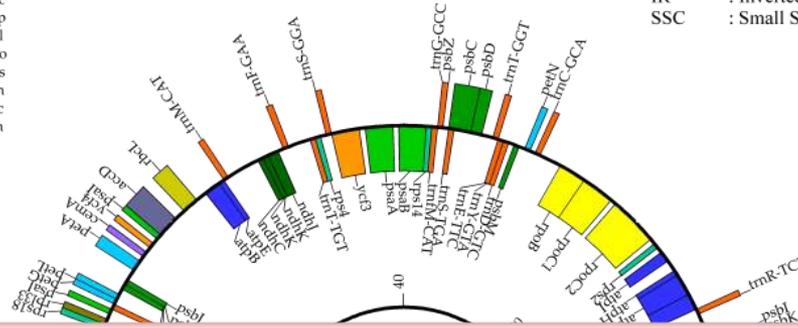
Cost of land preparation and coverage area of hand tractor

CHRSAM	Kendal	Batola	Pinrang	Kampar	OKI
Beginner					
- Cost of Land Prep. (Rp/ha)	900,000	875,000	900,000	1,200,000	-
- Coverage area (ha/musim)	8	-	15	10	-
Improved					
- Cost of Land Prep. (Rp/ha)	600,000	700,000	600,000	800,000	800,000
- Coverage area (ha/musim)	15	10	10	9	10
Professional					
- Cost of Land Prep. (Rp/ha)	650,000	-	-	800,000	800,000
- Coverage area (ha/musim)	12	-	-	9	10

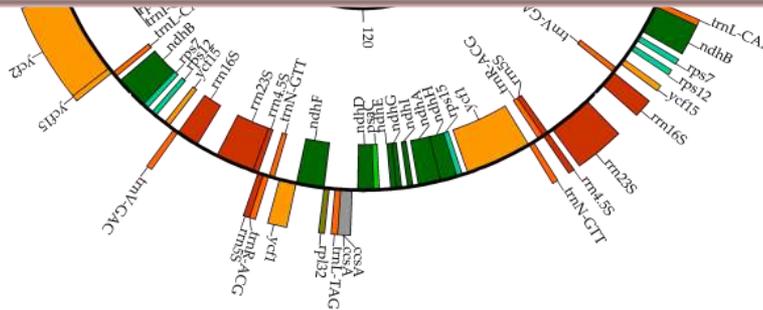




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DEVELOPMENT PROBLEM AND CONSTRAINT



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Development Problems and Constraints

- ❖ Limited capability of extension workers, manager and operator of CHRSAM
- ❖ Poor infrastructures : workshop, farm road, irrigation facility
- ❖ Lack of land forming and farm road for efficient operation and mobilization of agricultural machineries
- ❖ Limited budget and facility for training and supervision
- ❖ Poor access to the information of : agricultural machineries, capital n spare parts
- ❖ Poor management Information System of agricultural machineries



Development Problems and Constraints

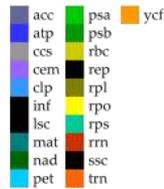
- **Most of extension worker has no agricultural and bio-system engineering background and has not been trained**
- **Manager and operator of CHRSAM are mostly not well trained**
- **Poor supporting mechanization infra-structures: storage, farm road, operational materials, workshop, small size of agricultural land**



Condition of Supporting Element

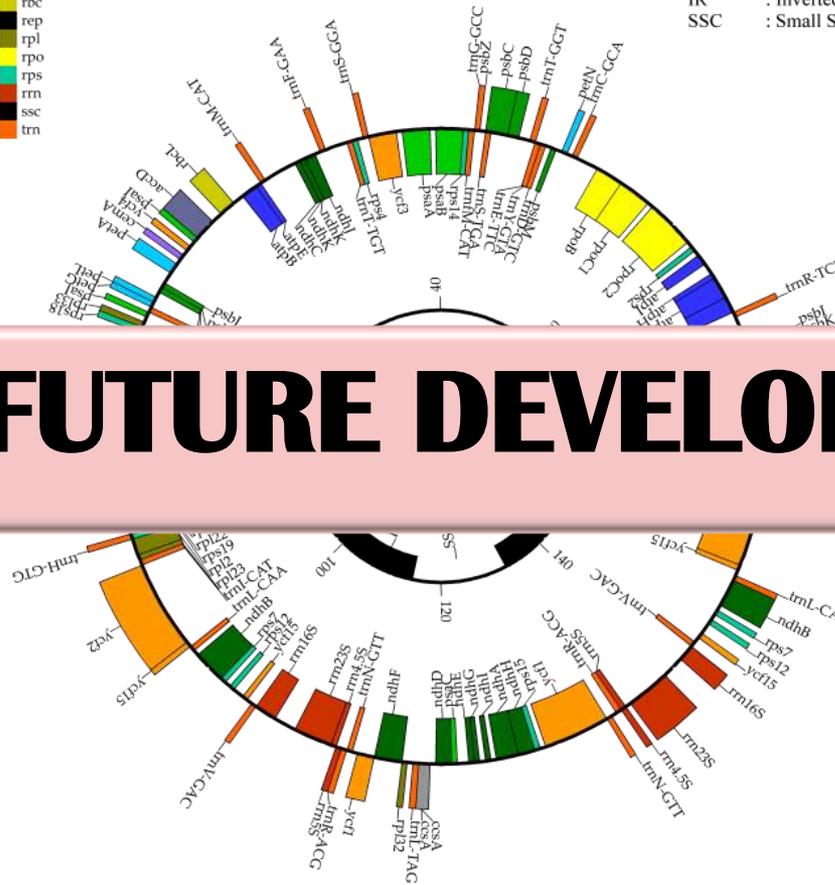


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FUTURE DEVELOPMENT



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Alternative Efforts for Improvement of CHRSAM

- ❖ **Encourage self development of CHRSAM through private sector and farmers participation and empowerment based on local needs and conditions**
- ❖ **Increase ownerships of agricultural machineries by farmers through various credit schemes, including down payment subsidy and purchasing guarantee**
- ❖ **Improve infra-structures related to CHRSAM development as well as operational materials**
- ❖ **Increase budget for training and supervision,**



Participant, materials, resource person and implementing unit

Participant	Materials	Resource person	Implementer
Agricultural Regional Office Staff	Introduction financial aspects of agricultural mechanization, identification of agricultural machineries need, CHR SAM business and management, monitoring, evaluation and reporting	ICAERD, University, Directorate of Agricultural Machinery	Directorate of Agricultural Machinery
Extension workers	Introduction and agricultural mechanization financial aspects , identification of needs, machineries operation and maintenance, agribusiness and CHR SAM management	ICAERD, University, Regional Office of Mechanization, BPTP, Agent of agricultural machineries	Province Agricultural Office
Manager of CHR SAM	Introduction and identification of needs of agric.mechanization, agribusiness and CHR SAM management	University, District Office of Mechanization, BPTP, Agent of agricultural machineries	District Agricultural Office
Farm machineries operator	introduction, operation and maintenance of agricultural mechanization	University, District Office of Mechanization, BPTP, Agent of agricultural machineries	District Agricultural Office



Future Development of CHR SAM

- Encourage farmers community and private sector participation
- Self-reliance based on the needs and conditions of the region and the potential of local resources
- Develop institution and infrastructure
- Introduce of new machineries and development of pilot models of agricultural development programs followed by intensive training
- Develop appropriate Management of Information System for agricultural machinery, integrated with Planting Calender
- The government acts as a regulator and facilitator in the selection and agricultural machinery procurement





Thank you